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# GLOBAL SERVICES

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Strategies for sourcing people, processes and technologies

## The World's



**Plus** **Top 10**

- Best Performing IT Services Firms
- Best Performing BPO Providers
- Best Performing Call Center Firms
- Leaders in Human Capital Development
- Specialty Application Development Leaders
- Best Performing Infrastructure Service Providers
- Emerging Global Service Providers

## Most Innovative Service Providers

### Top 5 Emerging Global Service Providers

1. Promantra Synergy Solutions Ltd.
2. KMG Infotech Pvt. Ltd.
3. Innominds Software Inc.
4. Freeboarders
5. Vee Technologies Pvt. Ltd.

### S T A T S

**Founder and CEO:** Chocko Valliappa

**Skill set:** Consulting, processing and re-engineering services

**Verticals:** Insurance, finance, health care and logistics

**Customers:** Large global 1000 as well as mid sized companies

**Delivery centers:** Multiple center in Bangalore, India and Salem

**Employees:** 700 plus

**Year Founded:** 2000

**Website:** www.veetechnologies.com

One of the unique factors with Vee Technologies is that it views clients as long-term business partners, and this attitude has helped in consistently achieving a 100% success rate in retaining its customer base

## VEE TECHNOLOGIES PVT. LTD.



THE TERMS OUTSOURCING AND Offshoring are sometimes connoted to be the same. Outsourcing has primarily been the play of large companies leveraging their consulting expertise to bid for projects, take up the entire process applying their domain skills and knowledge and aiming at successful implementation of projects. On the other hand, offshoring has been the area of expertise for small companies leveraging on their costs and country arbitrage, look at item based pricing.

The terms Outsourcing and Offshoring converge at Vee Technologies. Starting way back in the year 2000, even before the term business process outsourcing was coined; Vee started its health care back-office-process for insurance companies. With 5 years of expertise in handling various clients' domains, the company offers competent consulting, processing and re-engineering services to its clients. Since the year 2000, Vee has grown from strength to strength handling \$9 Billion worth of transactions seamlessly. The company provides niche services in Insurance & Finance, Healthcare & Logistics.

Having multiple centers in Bangalore, India & Salem, Vee Technologies is able caption complex processes due to its strength in education. Its 50 years of experience in education — managing an University ([www.sonatech.ac.in](http://www.sonatech.ac.in)); 5000+ students on the group campus forms a huge recruitment base. Added to this, the strong e-learning ([www.sonaversity.org](http://www.sonaversity.org)) based training curriculum completes recruitment and training functions.

Today, the client base of Vee Technologies consists of a healthy mix of large global 1,000 companies as well as mid-sized companies.

Chocko Valliappa, Founder and CEO - Vee Technologies says, "Unlike most companies who start with handling small customers and then targeting the larger customer base, our first customer was a Fortune 500 Company. Vee took on the project and saved 1.5 USD per claim consisting of 40 million claims thereby saving USD 60 million for the customer.

The company has ensured that HIPAA compliancy standards are in place and was one of the first companies overseas to be HIPAA compliant, successfully clearing over 50 audits by client's auditors.

The company has many eminent certification such as the "BS7799" (British Tandem Securities), "OCTAVE" and "SPMM Level 2". These certifications have been awarded by Carnegie Mellon University.

One of the unique factors with Vee Technologies is that it views clients as long-term business partners, and this attitude has helped in consistently achieving a 100% success rate in retaining its customer base.

2006-07 will be a big year for Vee Technologies. The company will be doubling its team of 700 employees and will open 2 more centers, one in India and one overseas.

Vee Technologies is confident that its processes are in place and combining its leadership in education along with mature processes and proven systems in place, it is all set to offer its brand promise to, 'Derive efficiencies, reduce costs and create value.



Chocko Valliappa, Founder and CEO, Vee Technologies Pvt. Ltd.

# Meet the Global Services 100

Company	Headquarters (City, State)	Headquarters (Country)	URL
Integreon Managed Solutions	New York, NY	U.S.A.	www.integreon.com
ITC Infotech India Ltd.	Bangalore, Karnataka	India	www.itcinfotech.com
Kanbay International Inc.	Rosemont, IL	U.S.A.	www.kanbay.com
Keane Inc.	Boston, MA	U.S.A.	www.keane.com
KMG Infotech Pvt. Ltd.	Bangalore, Karnataka	India	www.kmg.in
Knoah Solutions	San Rafael, CA	U.S.A.	www.knoah.com
Kompakar Inc. Bhd.	Mont Kiara, Kuala Lumpur	Malaysia	www.kompakar.com
Lance Soft India Pvt. Ltd.	Reston, VA	U.S.A.	www.lancesoft.com
Larsen & Toubro Infotech Ltd.	Bangalore, Karnataka	India	www.ltininfotech.com
Lohika	San Jose, CA	U.S.A.	www.lohika.com
LUXOFT	Moscow, Russian Federation	Russian Federation	www.luxoft.com
MindTree Consulting Services Ltd.	Bangalore, Karnataka	India	www.mindtree.com
Morf Inc.	New York, NY	U.S.A.	www.morfinc.com
Mphasis BFL Ltd.	New York, NY	U.S.A.	www.mphasis.com
Ness Technologies Inc.	Tel Aviv, Israel	Israel	www.ness.com
Neusoft Group Ltd.	Shanghai, China	China	www.neusoft.com
NIIT SmartServe Ltd.	Gurgaon, Haryana	India	www.niit.com
Objectiva Software Solutions	Carrollton, GA	U.S.A.	www.objectivasoftware.com
Office Tiger Database Systems Pvt. Ltd.	New Delhi, India	India	www.officetiger.com
Paini Computer Systems Ltd.	Chennai, Tamil Nadu	India	www.paini.com
PeopleSupport Inc.	Los Angeles, CA	U.S.A.	www.peoplesupport.com
Perot Systems Corp.	Plano, TX	U.S.A.	www.perotsystems.com
Pinkerton Computer Consultants Inc.	Trevose, PA	U.S.A.	www.pcci.com
Polaris Software Lab Ltd.	Chennai, Tamil Nadu	India	www.polaris.co.in
Promantra Synergy Solutions Ltd.	Hyderabad, India	India	www.promantra.net
RCG Information Technology Inc.	Edison, NJ	U.S.A.	www.rcgit.com
Reksoft	St. Petersburg, Florida	U.S.A.	www.reksoft.com
Sapura Technology Berhad (STB)	Kuala Lumpur, Malaysia	Malaysia	www.sapura.com.my
Satyam Computer Services Ltd.	Secunderabad, India	India	www.satyam.com
SCICOM (MSC) BERHAD	Kuala Lumpur, Malaysia	Malaysia	www.scicom-intl.com
Sierra Atlantic Inc.	Fremont, CA	U.S.A.	www.sierraatlantic.com
Sinapsis Technologies Mexico	Mexico City, Federal District	Mexico	www.sinapsis.com
Softtek	Mexico City, Federal District	Mexico	www.softtek.com
SPI Technologies	Mexico City, Federal District	Mexico	www.spitech.com
Stream	Richmond, VA	U.S.A.	www.stream.com
Summit HR Worldwide	Salt Lake City, UT	U.S.A.	www.summithrww.com
Sutherland Global Services Inc.	Pittsburgh, PA	U.S.A.	www.suth.com
Symphony Services	Palo Alto, CA	U.S.A.	www.symphonysv.com
Tata Consultancy Services	Mumbai, Maharashtra	India	www.tcs.com
Tech Team Global Inc.	Southfield, MI	U.S.A.	www.techteam.com
Unisys Corp.	Blue Bell, PA	U.S.A.	www.unisys.com
vCustomer Corp.	Kirkland, WA	U.S.A.	www.vcustomer.com
Vee Technologies Pvt. Ltd.	Bangalore, Karnataka	India	www.veetechnologies.com
Virtusa Corp.	Westborough, MA	U.S.A.	www.virtusa.com
Vsource Asia Ltd.	Kuala Lumpur, Malaysia	Malaysia	www.vsourceasia.com
Wipro Ltd.	Bangalore, Karnataka	India	www.wipro.com
WNS Global Services Ltd.	Mumbai, Maharashtra	India	www.wnsgs.com
Worksoft Creative Software Technology Ltd.	Beijing, China	China	www.worksoft.com.cn
Zensar Technologies	Pune, Maharashtra	India	www.zensar.com

## HIPAA COMPLIANT

Through Octave/Security Process Maturity Model (SPMM)  
(Only Company in India to achieve SPMM Level 3/3)



The Sona Valliappa group is a premier business group in India. Since the 1920's the group has pioneered India's growth in industry. In the 1980's, the group was instrumental in getting India on the information technology map by bringing in Texas Instruments. Its group company VSTP offers incubation/infrastructure services to the likes of Cisco, Oracle, Verifone, etc.

As a philanthropic group, believing that education is knowledge started several education institutions which have grown to be one of the best colleges in India. In the year 1999, the group decided to combine its unique potential of having a pool of its own highly skilled educational talent from its own college, combined with its state of the art infrastructure to offer back office business process outsourcing (BPO) solutions "Vee Technologies" is the outsourcing division of the group.

Vee Technologies has emerged as one of the India's largest transaction processing provider. With a primary focus on increasing efficiency and reducing costs, the company prides itself on its stringent quality standards and quick turn around time. Vee Technologies has established best practices in the BPO sphere and today is practically a benchmark for other similar companies. Last year alone, Vee Technologies processed transactions worth over 11 Billion US dollars. Today the BPO division employs over 1000 people and handles 40,000,000 transactions per year.

### Unparalleled Domain Expertise

Vee Technologies has unmatched expertise in various verticals like healthcare, insurance, education, banking & finance, engineering, etc. Domain experts map out the processes requirements and expectations of outsourced work across these verticals to established key measurable and customised programs that are built to suit them through a due diligence process is done to understand the requirements and systems. Once these are identified, an elaborate process migration plan and park is set with risk mitigation as the primary objective.

This has enabled Vee Technologies to be selected as one of the Top 5 Emerging Global Service Company (and a Global Services 100 company) by NeolT and Global Services. And has also been selected has one of the Top 100 ITeS companies in India by Dun & Bradstreet (D&B)


### Vee Edge

The Vee Technologies provides effective backbone services to several global 1000 clients and small and medium companies, thanks to its range of low cost services offered. In fact, in the last year Vee Technologies saved some \$ 15 Million to its clients world wide by quickening transaction and reducing costs for customers. Some of the services offered in the transaction verticals are :



FEA  
Prototyping  
Conceptual Designing  
3D Modelling  
2D-3D Conversion

**ENGINEERING**



Check Processing  
Real Time Check Processing  
Credit Card Processing  
Loan Processing  
Mortgage Processing  
Accounts Receivable and Payables  
Check 21  
Day 1 Operation  
Day 2 Operation

**BANKING**




Medical Billing  
Medical Coding  
Medical Chart Management for Clinics and Hospitals  
Accounts Receivable  
Medical Transcription

**HEALTHCARE**



ABC analysis  
Vendor Management  
Freight Bill processing  
Preparing and Managing bill of lading  
Inventory Management

**LOGISTICS**



Forms Processing  
Claims Processing  
PPO Discounts  
Claim Adjudication  
Enrolment  
Repricing  
Fraud Detection  
Compliance Filing

**INSURANCE**